



Transaction Network Services

TNS acquires Comms XL to further its strategy of becoming an end-to-end POS technology provider

Transaction Network Services (TNS) UK Ltd is transforming the provision of point of sale technology with the acquisition of Comms XL. The acquisition further establishes TNS as one of the leading end-to-end point of sale technology providers. TNS now has the expertise to handle both ends of the retail process, from the transaction at the point of sale to processing the information with card issuers and acquiring banks.

This acquisition builds on TNS' previous experience transporting over 8 billion card transactions annually and furthers TNS' capabilities to provide an end-to-end point of sale solution encompassing communications, payment terminals, logistics, EPOS software and transaction processing.

Comms XL provides over 1,000 customers - including well known names such as JD Sports and First Choice - with a variety of card transaction processing services, including pre-approved Chip and PIN software, a payment service provider gateway, and innovative kiosk and hospitality solutions. Comms XL sells directly and through its channel partners in markets such as retail, hospitality, local government, utilities and financial services.

"With Comms XL, TNS is now able to provide a solution at every stage of the point of sale process - from the retailer to the bank and everything in-between," says Alan Stephenson-Brown, director of business development at TNS.

"For retailers, it means that they now only have to work with one company when it comes to setting up the point of sale. In addition to the obvious benefits of dealing with a single provider, it will also provide retailers with

further opportunities to maximise their IT investment, reduce costs and build stronger relationships with their customers," adds Stephenson-Brown.

"We're delighted to combine our expertise and complementary technologies with TNS," says Wendy Dobson, sales director at Comms XL. "Retailers want to add value, not hassle, to their EPOS environment, so we'll be talking to all of our customers and partners about how they can combine the benefits of transaction and communications technologies."

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About Comms XL

For more than a decade, Comms XL has been acknowledged as one of the UK's leading developers and suppliers of card processing and authorisation solutions. Our expertise in system development, specialist networking/communication skills, and high levels of customer service make Comms XL the first choice supplier for 1,000+ businesses. Customers benefit from Comms XL's excellent working relationships with the banks and acquirers, built up during many years of working together.

Comms XL also has an excellent Business Partner channel, which specialises in providing the business applications we provide to the following markets:

- Retail
- Hospitality
- Travel
- CRM
- e-commerce
- Finance
- Insurance
- IT & Telecomms
- Leisure
- Local Government
- Utilities

The first company to achieve global EMV accreditation from MasterCard for a generic Chip and PIN software solution, Comms XL is committed to providing clients with innovative and dynamic software solutions and services that deliver demonstrable business benefits.

About TNS

Transaction Network Services is one of the leading providers of business-critical, cost-effective data communications services for transaction-oriented applications.

TNS provides rapid, reliable and secure transaction delivery platforms to enable transaction authorisation and processing across several vertical markets and trading communities.

Since its inception in 1990, TNS has designed and implemented multiple data networks, each designed specifically for the transport of transaction-oriented data. TNS networks support a variety of widely accepted communications protocols and are designed to be scalable and accessible by multiple methods. TNS network technologies have been deployed in the United States and internationally, and TNS networks have become preferred networks servicing the trading community, wireless and wireline carriers, and the card processing and dial-up automated teller machine markets. For further information about TNS transaction solutions, please refer to www.tns-international.com

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The statements and information contained in this press release that are not descriptions of historical fact may contain forward-looking statements. Forward-looking statements involve a number of risks, uncertainties or other factors beyond TNS' control, which could cause actual results to differ materially from historical results or performance and from any opinions or statements expressed with respect to future periods. TNS disclaims any obligation to update or correct any forward-looking statements made herein due to the occurrence of events after the issuance of this press release.

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