



Transaction Network Services

## **TNS LAUNCHES FUSIONPOINT LITE TO US MARKET**

**Reston, Virginia, July 14, 2008** - US POS and ATM acquirers and processors can now utilize one of the latest telecommunications technologies for high speed transaction delivery while extending the life of in-store dial-up POS terminals and ATMs. This is delivered by the new FusionPoint Lite service from Transaction Network Services (NYSE: TNS).

TNS, an industry leader in transaction-oriented, business critical data communications, is now offering FusionPoint Lite as an addition to its suite of broadband-based services.

The solution, backed by TNS' vast network of relationships and connectivity to payment processors, allows POS and ATM terminal owners, deployers and payment acquirers to quickly and securely migrate their dial-up terminals to broadband POS, without the expense and disruption of replacing equipment. By migrating to broadband POS, not only are transaction times substantially decreased, operating costs for both the acquirer and the merchant are significantly reduced because dial-up fees are eliminated.

Commenting on the launch of FusionPoint Lite, Alan Schwartz, Executive Vice President, North America Sales at TNS says: "We are delighted to be launching FusionPoint Lite in the US. This service provides the strength of TNS' PCI-DSS compliant network, the simplicity of a plug-and-play solution and the trusted support of TNS' operations team, to economically migrate dial-up POS and ATM devices to broadband.

"With FusionPoint Lite, users can save money by eliminating unnecessary telephone lines. Also, because FusionPoint Lite enables current dial-up terminals to transact via IP, processor and merchant operating costs are reduced. A win-win for all."

FusionPoint Lite uses an easy-to-install device called a “ConverterPoint” to bridge the technology gap between legacy equipment and the broadband service. No additional training is needed to use existing POS terminals connected to the device.

The solution also includes dial back-up service as a standard feature, which protects merchants from loss of business due to possible broadband service interruption.

All transactions are protected using industry standard SSL 3.0 encryption along with mutual authentication, which provides the highest level of security. Each SSL session is authenticated via a unique, burned-in-device identity, offering a higher level of security for the delivery of payment transactions to acquiring banks, processors and card associations.

The TNS FusionPoint Lite service can be branded in line with the terminal owner’s brand, helping to raise awareness and differentiate from competitors.

To find out more about TNS please visit [www.tnsi.com](http://www.tnsi.com).

**Ends/...**

### **About Transaction Network Services**

Transaction Network Services (TNS) is an international data communications company that enables payments, money and voices, to move around the world.

TNS’ mission is to enable the world to transact. It does this through a broad range of networking, communications and value added services, which it provides to many of the world’s leading retailers, banks/processors, telecommunications companies and financial markets.

Since its inception in 1990, TNS has designed and implemented multiple data networks, each designed specifically for the transport of transaction-oriented data. TNS’ networks support a variety of widely accepted communications protocols and are designed to be scalable and accessible by multiple methods. Today, TNS has offices throughout the world serving customers in 28 countries with the ability to provide services in other countries.

For further information about TNS, visit [www.tnsi.com](http://www.tnsi.com)

Statements and information contained in our press releases and newsletters that are not descriptions of historical fact may contain forward-looking statements. Forward-looking statements involve a number of risks, uncertainties or other factors beyond our control, which could cause actual results to differ materially from historical results or performance and from any opinions or statements expressed with respect to future periods. [www.tnsi.com](http://www.tnsi.com)

**For further information please contact either:**

Beka Horton  
TNS  
Tel: +1 703 453 8432  
[bhorton@tnsi.com](mailto:bhorton@tnsi.com)

Clare Cockroft  
TNS  
Tel: +44 (0)114 292 6416  
[ccockroft@tnsi.com](mailto:ccockroft@tnsi.com)