



Transaction Network Services

TNS appoints Mark Collins as managing director for UK and Ireland
• Ray Low takes new role of president, TNS International Services Division

Transaction Network Services (TNS) has made two senior executive changes as part of its growth strategy to become the leading provider of global communications and transactions solutions. TNS Ireland managing director Mark Collins comes on board as the new managing director for TNS UK and Ireland, while UK managing director Ray Low takes a new role as president of TNS' International Services Division (ISD).

Mark has been with TNS since 1999, heading up its Welwyn Garden City operations before taking over as managing director of TNS Ireland in 2000. Prior to that he was senior manager of Electronic Banking Support with Bank of Ireland and brings over 25 years IT and banking experience to TNS' UK and Ireland operations.

Commenting on his appointment, Mark Collins says, "It is a fantastic opportunity and I'm absolutely delighted to take on this new responsibility. Retailers, banks and financial institutions are all looking to deliver cost savings and improve communications between offices, suppliers and customers. Our UK and Ireland offices will be working together to help customers meet these goals and continue to broaden our offering into new areas."

Ray Low established TNS' presence in the UK in 1996 and has grown TNS' UK business from a standing start to a multi-million pound annual business in just nine years. In his new role, Ray will look to develop TNS' global offerings and increase its market share in Europe, Asia Pacific and Latin America.

“I’m really excited to take on this new role,” says Ray Low. “UK operations will be in very capable hands and I’m sure Mark will also be bringing his own ideas to the table to help us achieve our ambitious sales targets and continue to deliver excellent service to our customers. Internationally, we’ll be looking to roll out new products to accelerate growth and create further opportunities in new markets.”

About TNS

Transaction Network Services is one of the leading providers of business-critical, cost-effective data communications services for transaction-oriented applications. TNS provides rapid, reliable and secure transaction delivery platforms to enable transaction authorisation and processing across several vertical markets and trading communities.

Since its inception in 1990, TNS has designed and implemented multiple data networks, each designed specifically for the transport of transaction-oriented data. TNS networks support a variety of widely accepted communications protocols and are designed to be scalable and accessible by multiple methods. TNS network technologies have been deployed in the United States and internationally, and TNS networks have become preferred networks servicing the trading community, wireless and wireline carriers, and the card processing and dial-up automated teller machine markets. For further information about TNS transaction solutions, please refer to www.tns-international.com

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