



Transaction Network Services

RED GROUP MOVES OVER TO IP WITH TNS

20 August 2008, Milan- RED Group is the latest Italian organisation to offer its customers the opportunity to move their payments to IP and adopt a multi-acquirer approach, after signing a deal with Transaction Network Services (NYSE:TNS).

RED Group, founded in 2002, is an Italian distributor, focused on NCR hardware, software, and professional services. It provides professional solutions, through a network of qualified value added resellers, to retailers in the food, non-food and hospitality segments.

Capitalizing on specific NCR application platforms (WinEpts and Utility Payment Bridge) RED will offer TNS' IP connectivity services and multi-acquirer solutions to customers, enabling them to connect to any acquirer in Italy and the European community via TNS' secure PCI-DSS certified backbone network. TNS will provide the hardware necessary to make this transition and will provide 24x7x365 network support.

Stefano Rossi, Sales Manager at RED Group said: "IP connectivity services allow for faster and more reliable transaction processing when compared to other connectivity methods, so it was essential that we push this transition. By moving to IP with TNS our customers can also implement a multi-acquirer approach where previously they were limited to a single acquirer."

Giovanni Miste, Sales Manager for TNS Italy, added: "We are happy to be partnering with RED Group. Since RED Group is currently in the process of trying to expand the market segments it reaches, TNS' global, private network will be a mainstay that it can depend on. RED Group can count on TNS to work with it as its needs change and grow, and to do everything we can to meet and exceed expectations.

“As all the x25 networks are currently being shut down across Italy, retailers and merchants are in search of other connectivity alternatives. Many merchants are finding the move to IP to be the most cost-effective and sensible solution.”

To find out more about TNS please visit www.tnsi.com.

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About Transaction Network Services

Transaction Network Services (TNS) is an international data communications company that enables payments, money and voices, to move around the world.

TNS' mission is to enable the world to transact. It does this through a broad range of networking, communications and value added services, which it provides to many of the world's leading retailers, banks/processors, telecommunications companies and financial markets.

Since its inception in 1990, TNS has designed and implemented multiple data networks, each designed specifically for the transport of transaction-oriented data. TNS' networks support a variety of widely accepted communications protocols and are designed to be scalable and accessible by multiple methods. Today, TNS has offices throughout the world serving customers in 28 countries with the ability to provide services in other countries.

For further information about TNS, visit www.tnsi.com

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