



Transaction Network Services

THE SKY'S THE LIMIT AS STRATAPAY SIGNS WITH TNS

18 August 2008 Sydney – Innovative Australian payments processor StrataPay is tapping into its growth market, by choosing Transaction Network Services (NYSE:TNS) and its card-not-present payment solution which has been designed to expand with growing businesses.

StrataPay is using TNS' Merchant Payment Gateway Solution to process payments made by its client's customers online and over the phone.

Formed in 2000, StrataPay provides merchants with payments services, helping them to simplify the accounts receivable process and improve cash flow. It has expanded to cover more than 35 industries across Australia and is helping streamline collection and payment services for almost 6,000 registered billers, by offering eight common payments channels for customers to settle levy notices.

Tony Irvine, Chief Operating Officer for StrataPay, said: "TNS' Merchant Payment Gateway ideally suits our needs as a growing business, giving us the flexibility to handle more and more merchant profiles as our business expands.

"As a payment processor, scale is extremely important and TNS provides this, as well as the capability to tackle other markets in the future. This is a vital advantage in the competitive landscape in which we find ourselves and helps us to meet our compliance obligations as well.

"We were able to structure an arrangement with TNS that encouraged our business to grow and reward both parties as a result. TNS' reputation and our own experiences with them at previous companies gave us the confidence they could deliver."

Once the appropriate information is passed to TNS, a same day service arrangement enables merchants to begin processing live transactions within hours.

Chris Hughes, Vice President of Sales at TNS Asia Pacific, said: "At TNS we are focussed on delivering business value, which not only meets our customer's requirements today, but provides them with a platform to capitalise on future opportunities and market growth. StrataPay is a great example of a company operating in a dynamic marketplace with huge potential. Our Merchant Payment Gateway Solution ensures StrataPay is best placed to leverage its leading position."

TNS' Merchant Payment Gateway Service enables companies to easily and economically process internet and card-not-present payments in local and overseas markets and is PCI-DSS compliant. As part of TNS' Global Payment Gateway solutions, merchants can authorise and settle multi-regional card transactions securely, reliably and cost-effectively. The TNS Global Payment Gateway processes payments for an ever-growing ecosystem of over 18,000 merchants, more than 110 banks and major card schemes worldwide.

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About TNS

Transaction Network Services (TNS) is an international data communications company that enables payments, money and voices to move around the world.

In June of 2007, TNS acquired local Australia Payment Gateway provider Dialect Payment Technologies. Dialect's products - Safepay Lite, SafePay Standard and SafePay Enterprise are now offered within TNS' Merchant Payment Gateway Solutions product family.

TNS' mission is to enable the world to transact. It does this through a broad range of networking, communications and value added services, which it provides to many of the world's leading retailers, banks/processors, telecommunications companies and financial markets.

Since its inception in 1990, TNS has designed and implemented multiple data networks, each designed specifically for the transport of transaction-oriented data. TNS' networks support a variety of widely accepted communications protocols and are designed to be scalable and accessible by multiple methods. Today, TNS has 32 offices across 28 countries with the ability to provide services in other countries. For further information about TNS' transaction solutions, please refer to www.tnsi.com.

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