

TNS Finds the Right Solution for Catalyst



Transaction Network Services (TNS) is a leading provider of fast, reliable and secure transaction-oriented services for the world's leading retailers, banks and processors

Background

Formed in 1989, Catalyst is one of the leading providers of dealer management systems to motorcycle dealerships in the UK. The company is a software house that provides computer hardware, software and peripherals to the motorcycle, caravan and automobile markets.

Business Challenge

Before Chip and PIN technology was available, Catalyst's customers had to manually key in amounts of purchases via a PDQ – whereas the amount is now automatically populated. The organisation was in need of a system



that would work with its existing systems to create a seamless integrated solution for card payments without the requirement for manually entered information.

Solution

Catalyst integrates the TNSPay solution with its dealer management systems to complete payments for customer present (Chip and PIN) and card-not-present transactions. The solution provides a secure, fully integrated and reliable method of authorising and settling credit and debit card payments through a secure IP based network.

The TNSPay solution utilises a PCI DSS certified transaction processing environment providing a best in class product combined with the required level of security.

Outcome

Jim Moffat, Sales Manager of Catalyst Computer Systems commented:

We chose TNS because they enabled us to offer a facility embedded in our software. TNS worked with us to create a fully integrated, complete, in-house system to process payments; which allows us to provide our customers with a one-stop-shop for payments.

“Before TNS, we had a really bad experience with a competitive alternative; fortunately, TNS came to our rescue and worked with us to alleviate problems and make the payments process a simple and painless one.”



Transaction Network Services

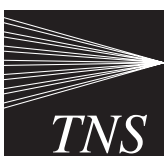
Why Choose the TNSPay Solution?

Features and Benefits

- Powerful, integrated transaction processing solution with the flexibility to meet your business needs.
- One simple application interface for easy integration.
- Full-function solution that supports multiple accounts, acquirers, currencies and multichannel retailing.
- Outsourced to a PCI DSS certified payment service provider.
- No up-front investment or cost of ownership - easy to budget.
- Fully scalable to grow with your business.
- Batched/bulk transaction authorisation capability available with full data validation.
- MIS, data interrogation and reporting via a secure web browser.
- Multiple options for accessing the service – through any third party card capturing application or a TNS hosted card capturing solution.
- Secure, reliable network with 24x7 monitoring.
- High-speed transaction delivery for Improved service levels.
- Fraud prevention through Verified by Visa, MasterCard SecureCode®, Address Verification System (AVS) and Card Security Code (CSC/CV2).
- Unique transaction reference numbers for audit trails and easy cross-checking.



One Connection – A World of Opportunities



For more information, please email us at solutions@tnsi.com, call +44 (0) 114 292 0200, or visit www.tnsi.com



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