

The Right Connect for the Co-operative Group with TNS



Transaction Network Services (TNS) is one of the leading providers of fast, secure and cost effective data communication services for transaction-oriented applications

Background

The Co-operative Group is the world's largest consumer co-operative, with 2.5 million active trading members and more than 80,000 employees. As well as food retailing, the society's other major businesses include financial services, funerals, healthcare and travel, together with property, farming, consumer legal services and motor dealerships.

Business Challenge

Previously using ISDN lines to transport card transactions, the Co-operative Group wanted to switch to a solution that would enable ADSL broadband to be implemented in its stores. The society wanted to improve its payments system and reduce transaction processing times.

Solution

The Co-operative Group selected TNS to provide resilient IP links for credit card transaction processing in its food stores. Integrating the TNS Connect solution to its high speed broadband network, The Co-operative Food group is reducing lengthy card processing and customer waiting times at the till point.

TNS Connect is a managed service providing a highly secure, resilient solution for the transport of sensitive card authorisations and helps The Co-operative with its plans to implement a PCI DSS compliant payment card solution. In addition to authorisations, the group also uses TNS Connect to transfer payment files for settlement.

Outcome

Stephen Garner, head of store service and delivery at The Co-operative, said:

TNS has excellent credentials in the payments industry and for transporting financial information in real time. With the strong relationships the company has with the major banks and its capabilities for handling the large amount of transactions that we process every day, TNS was a natural fit with our business and the objectives we wanted to achieve.



Transaction Network Services

Why Choose the TNS Connect Solution?

Features and Benefits

- **Simplicity** - TNS offers a simple way to communicate quickly with processing partners without the complexity and management required for merchants to design and manage their own private network.
- **Flexible Configuration** – our experienced engineers will work with your internal network team to provide seamless integration of networks. We understand that each client has specific network and security concerns. For IP based implementations, we will configure network address translation on the TNS router at the customer site. This offers flexibility to your network team, while never compromising security on the TNS' core network.
- **Cost Savings** - our Host to Host customers enjoy immediate cost savings by paying a monthly flat rate fee compared to transaction based fees. Our solutions minimise errors, time lags and costly network interruptions and reduce internal management of communications.
- **Network Management** – our network control centres monitor all network elements 24 hours a day, every day of the year, to ensure our customers receive the highest quality of service.



One Connection – A World of Opportunities



For more information, please email us at solutions@tnsi.com, call +44 (0) 114 292 0200, or visit www.tnsi.com



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