

# TNS Enhances Latin American Reach with Connection to CMA



Transaction Network Services (TNS) is one of the leading providers of connectivity solutions to the financial markets

## Background

Established in 1973, Brazil-based CMA is recognized globally as one of the leading specialist providers of integrated technology solutions for the financial markets, providing execution and order management systems, direct market access systems, financial community network and real time market data coverage of stocks, bonds, currencies, commodities and futures.

CMA currently has clients in 35 countries across the globe, along with 12 subsidiaries, including offices in the United States, Spain, Portugal, Argentina, Uruguay, Chile, Mexico and Colombia.



## Business Challenge

CMA wanted potential clients to benefit from fast and convenient access to its many market data sources and trading venues in Central and South America. It also wanted to offer existing clients access to a wider financial community.

## Solution

Transaction Network Services joined forces with CMA to provide their mutual clients with access to real time global financial data and to trading counterparty links via TNS' Secure Trading Extranet.

TNS' Secure Trading Extranet connects over 1,500 financial community end-points, representing buy-side and sell-side institutions, market data and software vendors, exchanges and alternative trading venues. It boasts over 120 points of presence and provides services to clients in over 28 countries across America, Europe and the Asia Pacific region, with its reach extending to many more countries.

## Outcome

Romualdo Salata, General Director at CMA said:

*Our mission is to provide the very latest technology solutions, communication networks and information systems for our clients, offering them the best possible service and a competitive edge in the marketplace.*

*By connecting to TNS, our clients will benefit from a low latency, robust and reliable service, along with quick and easy access to a wide range of market leading potential clients and partners across the globe.*



Transaction Network Services

# Why Choose TNS' Secure Trading Extranet?

The Transaction Network Services (TNS) Financial Services Division (FSD) is focused on providing buy- and sell-side companies with flexible, robust and secure electronic trading solutions. Our Secure Trading Extranet is the first choice for many of the worlds' financial institutions. Commercial banks, hedge funds, mutual funds, pension funds, broker dealers, and securities and commodities exchanges use us because:

- We offer a high **quality** service – as well as priding ourselves on our state-of-the-art technology, we also bring customer service and client relationships to the forefront of what we offer. With TNS our clients are not just another connection, we work with them to ensure they get everything they need from electronic trading to meet the heavy demands of the financial market.
- The **reliability** of our service – all points of presence are fully redundant and there is no single point of failure across the network. Client connections are maintained with back-up capabilities, leaving our customers with complete peace of mind.
- Our service is **secure** - billions of transactions are transported over the TNS network every year. Millions of records are exchanged daily about payments, customer details, stock figures and pricing information, all carried securely on our privately managed network.
- Connection **speed** – financial institutions are all looking for agility and responsiveness from their vendor. Our independence and flexibility enables us to have trading connections up and running in three days or less.
- Extranet **community** – our IP network services allow customers to access multiple financial services through a single network connection, thereby eliminating the need for multiple, costly, institution-to-institution leased line connections. This gives quick and easy access to a variety of different Exchanges, Market Data Vendors and Trading Applications, Multi Asset Classes including FIX.
- Low **latency network** – traders need mission critical data. The Secure Trading Extranet has been designed and is managed to ensure the highest levels of throughput to support Direct Market Access, Algorithmic Trading and Market Data Distribution.



*One Connection – A World of Opportunities*



For more information,  
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