



Aquis Exchange Connects with TNS

Business Challenge

Aquis Exchange was created to operate a pan-European equities trading exchange. Aquis Exchange is regulated as a multi-lateral trading facility by the UK FCA and aims to alter the European trading landscape through its new and innovative approach, including subscription based pricing.

Aquis Exchange's highly differentiated subscription pricing works on a similar model to that of the telecoms industry and is designed to encourage participation from all types of trading firms. The team at Aquis Exchange has utilized their years of industry experience and knowledge to build an advanced technology solution that enables participants to trade across 14 European markets. It needed to provide rapid connectivity for customers requiring to trade within the European equities market.

Solution

To help Aquis Exchange meet its objectives, TNS is providing its highly regarded, latency sensitive, managed network service. TNS is a proven entity in the exchange, MTF, ECN and ATS marketplace and is excited for Aquis Exchange to be its latest addition in Europe. TNS' secure trading network represents buy-side and sell-side institutions, market data and software vendors, exchanges and alternative trading venues, via more than 125 points of presence.

Outcome

Aquis Exchange CEO Alasdair Haynes said:

"Successful trading is all about having a strong ecosystem and enabling as many entities as possible to connect and do business with each other.

"We are very pleased to be working with TNS not least because of their cost-effective infrastructure model but also for their excellent reputation for service delivery and operational management. Working with TNS, we hope to give users a high quality and broader range of connectivity options."

Why Choose TNS' Secure Trading Network?

The Transaction Network Services (TNS) Financial Services Division (FSD) is focused on providing buy and sell-side companies with flexible, robust and secure electronic trading solutions. Our Secure Trading Network is the first choice for many of the worlds' financial institutions. Commercial banks, hedge funds, mutual funds, pension funds, broker dealers, and securities and commodities exchanges use us because:

- **We offer a high quality service** – as well as priding ourselves on our state-of-the-art technology, we also bring customer service and client relationships to the forefront of what we offer. With TNS our clients are not just another connection, we work with them to ensure they get everything they need from electronic trading to meet the heavy demands of the financial markets.
- **The reliability of our service** – all points of presence are fully redundant and there is no single point of failure across the network. Client connections are maintained with back-up capabilities, leaving our customers with complete peace of mind.
- **Our service is secure** – billions of transactions are transported over the TNS network every year. Millions of records are exchanged daily about payments, customer details, stock figures and pricing information, all carried securely on our privately managed network.
- **Connection speed** – financial institutions are all looking for agility and responsiveness from their vendor. Our independence and flexibility enables us to have trading connections up and running in three days or less.
- **Network community** – our IP network services allow customers to access multiple financial services through a single network connection, thereby eliminating the need for multiple, costly, institution-to-institution leased line connections. This gives quick and easy access to a variety of different exchanges, market data vendors and trading applications, multi-asset classes including FIX.
- **Low latency network** – traders need mission critical data. The secure trading network has been designed and is managed to ensure the highest levels of throughput to support direct market access, algorithmic trading and market data distribution.

For More Information Please Contact Us Today!

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