Transaction Network Services

One Connection – A World of Opportunities

Terminal Management Service Helps Firm Realise Significant Cost Savings

Business Challenge

One of the UK and Ireland's leading consumer payments acceptance networks recently completed a strategic review of its business and identified that it needed to reduce the cost of remotely managing its 15,000 strong point-of-sale (POS) terminal estate.

The company supplies a range of POS terminals to retail outlets and small to medium size businesses to enable them to accept credit and debit card payments. Its customers include convenience stores, utility companies, restaurants, and many other different types of outlets.

Solution

The organisation has chosen to switch to using Transaction Network Services' (TNS') Terminal Management Service and, since going live, has realised cost savings of 30% over their incumbent provider.

TNS' secure, reliable solution is powered by specialised hardware and software with a proprietary network architecture that provides the highest levels of performance and reliability. Every night the Terminal Management Service connects to each terminal to perform daily downloads, as well as update billing functions and services, among other things.

Outcome

Lisa Shipley, Executive Vice President and Managing Director of TNS' Payment Network Solutions, said:

"We're delighted to be deploying our fast and effective Terminal Management Service across this organisation's extensive terminal estate. We ensure efficient call set up and termination by condensing the process which shortens call durations and, as a direct result, minimises the cost incurred."

www.tnsi.com

Why Choose TNS?

Global

With just one connection, TNS can securely link your business to more than 400 companies in the global payments marketplace helping you accelerate growth, drive revenue and manage risk, while creating operational efficiencies and reducing costs.

Secure

TNS payment connectivity services are secure, achieving PCI DSS Level 1 certification and an "Advanced" BITSIGHT security rating.

Reliable

Diverse, geographically redundant data centers are equipped with the latest technologies to ensure no single point of network failure.

Flexible

Easily scale your business, connecting a wide variety of communications protocols, acceptance devices and new payment innovations.

Cost-Effective

TNS simplifies complex infrastructure investment and management for its customers. There's no CAPEX for new connections or hardware refreshes once connected to the TNS network, plus PCI DSS compliance burden is reduced.

For More Information Please Contact Us Today!

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